

# Income/Expense Statement\_NEW - Last year

7/1/2021 through 5/31/2023

5/31/2023

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Category	7/1/2022- 5/31/2023	7/1/2021- 6/30/2022
<b>INCOME</b>		
Advocacy Fundraising	200	0
<b>Annual Conference</b>		
Conference Advertising	340	0
Conference Swag	0	138
Exhibition & Advertising	12,685	11,875
Prior Year Revenue	1,500	7,123
Registration Fee	80,958	73,077
Run Signup	255	878
Silent Auction	1,252	1,612
Sponsorship & Grants	10,140	20,950
<b>TOTAL Annual Conference</b>	<b>107,130</b>	<b>115,652</b>
Div Income	448	122
<b>Donations &amp; Contributions</b>		
Unrestricted General Fund	632	314
<b>TOTAL Donations &amp; Contributions</b>	<b>632</b>	<b>314</b>
<b>Membership Income</b>		
ALA Joint Membership	550	260
Individual Membership	26,270	23,006
<b>TOTAL Membership Income</b>	<b>26,820</b>	<b>23,266</b>
<b>Other Inc</b>		
Advertising Revenue	852	355
<b>TOTAL Other Inc</b>	<b>852</b>	<b>355</b>
<b>Other Programs &amp; Events Revenue</b>		
Annual Fall Workship	2,939	20
ULA Winter Workshop	0	70
YSRT Workshop	1,535	553
<b>TOTAL Other Programs &amp; Events R...</b>	<b>4,474</b>	<b>643</b>
<b>TOTAL INCOME</b>	<b>140,555</b>	<b>140,352</b>
<b>EXPENSES</b>		
2024 Conference Advance Payments	7,740	0
<b>Administrative &amp; Operational</b>		
Advertising Expense	336	471
Office Supplies	0	84
Postage Exp	166	188
Registration & Legal Expense	0	20
<b>TOTAL Administrative &amp; Operational</b>	<b>502</b>	<b>762</b>
<b>Annual Conference Expense</b>		
Conference Space & Exhibition	80,258	67,082
Conference Supplies	1,120	2,223
Design & Print	2,973	136
Event Management Fee	8,250	11,175
Meals & Refreshments	752	0
Prior Year Expense	0	394
Speaker Fee & Travel	6,133	11,044
ULA Conference Scholarship	0	199
<b>TOTAL Annual Conference Expense</b>	<b>99,487</b>	<b>92,252</b>
<b>Board &amp; Trustees Expense</b>		

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D&O Insurance Exp	852	1,711
General Liability Insurance	868	430
President's Expense	59	0
<b>TOTAL Board &amp; Trustees Expense</b>	<b>1,779</b>	<b>2,141</b>
<b>Fees &amp; Charges</b>		
Credit Card Processing Fee	37	0
PayPal-Bank Charges	4,689	3,954
<b>Tax Filing Fee</b>		
Tax Filing Expense	111	61
<b>TOTAL Tax Filing Fee</b>	<b>111</b>	<b>61</b>
<b>TOTAL Fees &amp; Charges</b>	<b>4,837</b>	<b>4,015</b>
<b>Grants &amp; Sponsorships</b>		
Sponsorships to Other Orgs	10,000	2,652
<b>TOTAL Grants &amp; Sponsorships</b>	<b>10,000</b>	<b>2,652</b>
Memberships & Associations Dues	395	80
<b>Other Programs &amp; Events</b>		
Annual Fall Workshop Exp	1,979	0
YSRT Workshop Exp	1,383	500
<b>TOTAL Other Programs &amp; Events</b>	<b>3,361</b>	<b>500</b>
<b>Professional Fees</b>		
Executive Director	10,500	10,650
Other Professional Services	10	0
Professional Consulting Services	0	9,150
Treasurer	5,775	5,070
<b>TOTAL Professional Fees</b>	<b>16,285</b>	<b>24,870</b>
<b>Programs &amp; Projects</b>		
DEI Expense	350	0
<b>TOTAL Programs &amp; Projects</b>	<b>350</b>	<b>0</b>
<b>Round Tables &amp; Committees</b>		
CERT Round Table	0	482
<b>TOTAL Round Tables &amp; Committees</b>	<b>0</b>	<b>482</b>
<b>Technology</b>		
Software Subscriptions	4,801	1,612
Website Development & Maint.	425	0
<b>TOTAL Technology</b>	<b>5,226</b>	<b>1,612</b>
<b>Travel</b>		
ALA Conference	3,316	368
General Travel	0	203
Other Conference	0	4,362
<b>TOTAL Travel</b>	<b>3,316</b>	<b>4,933</b>
<b>TOTAL EXPENSES</b>	<b>153,278</b>	<b>134,301</b>
<b>OVERALL TOTAL</b>	<b>-12,723</b>	<b>6,051</b>