



## Financial Statements

As of April 30, 2016

**UTAH LIBRARY ASSOCIATION**  
**Balance Sheet**  
**April 30, 2016**

<b>Account</b>	<b>6/30/2015 Balance</b>	<b>12/31/2015 Balance</b>	<b>4/30/2016 Balance</b>
Bank Accounts			
12 MONTH CD 0012	9,563.27	9,585.31	9,601.22
6 MONTH CD 0010	17,430.10	17,452.11	17,466.59
BUSINESS CHECKING 0055	11,854.16	12,194.56	35,806.38
MONEY MARKET 0007	62,283.09	60,345.61	50,380.10
PayPal Account	3,993.76	2,428.01	6,618.83
PRIMARY SHARES 0001	672.73	673.21	673.45
<b>TOTAL Bank Accounts</b>	<b>105,797.11</b>	<b>102,678.81</b>	<b>120,546.57</b>
<b>OVERALL TOTAL</b>	<b>105,797.11</b>	<b>102,678.81</b>	<b>120,546.57</b>

**Income/Expense Statement**  
7/1/2014 through 4/30/2016 (Cash Basis)

5/4/2016

Page 1

Category	7/1/2014- 6/30/2015	7/1/2015- 4/30/2016	Amount Difference
<b>INCOME</b>			
<b>Annual Conference Revenue</b>			
Conference Advertising	0.00	185.00	185.00
Exhibition Fee	20,660.00	6,056.86	-14,603.14
Prior Year Revenue	3,000.00	3,000.00	0.00
Registration Fee	54,865.00	37,100.61	-17,764.39
RegOnline Charges	-3,774.50	0.00	3,774.50
Silent Auction	944.25	0.00	-944.25
Sponsorship & Grants	5,500.00	3,941.70	-1,558.30
<b>TOTAL Annual Conference Revenue</b>	<b>81,194.75</b>	<b>50,284.17</b>	<b>-30,910.58</b>
Div Income	255.30	172.17	-83.13
Donations & Contributions	56.28	0.00	-56.28
<b>Membership Income</b>			
Individual Membership	18,358.68	29,524.57	11,165.89
Institutional Membershi	750.00	339.25	-410.75
<b>TOTAL Membership Income</b>	<b>19,108.68</b>	<b>29,863.82</b>	<b>10,755.14</b>
Other Inc	0.00	0.00	0.00
<b>Other Programs &amp; Events Revenue</b>			
2016 Strike Through Conference	0.00	1,213.13	1,213.13
Annual Fall Workshp	566.34	440.89	-125.45
YSRT Workshop	761.75	727.86	-33.89
<b>TOTAL Other Programs &amp; Events Revenue</b>	<b>1,328.09</b>	<b>2,381.88</b>	<b>1,053.79</b>
<b>TOTAL INCOME</b>	<b>101,943.10</b>	<b>82,702.04</b>	<b>-19,241.06</b>
<b>EXPENSES</b>			
2017 Conference Advance	0.00	3,269.25	-3,269.25
2018 Conference Advance	0.00	12,416.17	-12,416.17
<b>Administrative &amp; Operational</b>			
Office Supplies	117.43	112.39	5.04
Postage Exp	139.65	98.00	41.65
Registration & Legal Expense	13.00	0.00	13.00
<b>TOTAL Administrative &amp; Operational</b>	<b>270.08</b>	<b>210.39</b>	<b>59.69</b>
<b>Annual Conference Expense</b>			
Conference Supplies	664.84	403.48	261.36
Design & Print	5,757.02	3,357.73	2,399.29
<b>TOTAL Conference Supplies</b>	<b>6,421.86</b>	<b>3,761.21</b>	<b>2,660.65</b>
Event Management Fee	5,607.14	8,286.78	-2,679.64
Prior Year Expense	0.00	839.25	-839.25
RegOnline Fees	206.90	0.00	206.90
Space, Food & Lodging	6,605.83	2,398.00	4,207.83
Speaker Fee & Travel	39,766.67	0.00	39,766.67
ULA Conference Scholorship	890.00	0.00	890.00
<b>TOTAL Annual Conference Expense</b>	<b>59,498.40</b>	<b>15,285.24</b>	<b>44,213.16</b>
<b>Board &amp; Trustees Expense</b>			
D&O Insurance Exp	764.00	781.00	-17.00
General Liability Insurance	418.00	392.00	26.00
<b>TOTAL Board &amp; Trustees Expense</b>	<b>1,182.00</b>	<b>1,173.00</b>	<b>9.00</b>
<b>Fees &amp; Charges</b>			
Bank-PayPal Fee	330.00	287.63	42.37
<b>TOTAL Fees &amp; Charges</b>	<b>330.00</b>	<b>287.63</b>	<b>42.37</b>

**Income/Expense Statement**  
7/1/2014 through 4/30/2016 (Cash Basis)

Category	7/1/2014- 6/30/2015	7/1/2015- 4/30/2016	Amount Difference
<b>Membership</b>			
MemberClicks Database Management Fee	2,989.20	2,627.40	361.80
TOTAL Membership	2,989.20	2,627.40	361.80
Memberships & Associations Dues	1,155.00	315.00	840.00
<b>Other Programs &amp; Events</b>			
Annual Fall Workshop Exp	529.79	290.00	239.79
ILEAD USA Project	5,000.00	0.00	5,000.00
NonProfit Day Capital	60.00	75.00	-15.00
Speaker Fee	35.00	0.00	35.00
Strike Through Conference	0.00	6,568.94	-6,568.94
YSRT Workshop Exp	1,157.24	644.25	512.99
TOTAL Other Programs & Events	6,782.03	7,578.19	-796.16
<b>Professional Fees</b>			
Executive Director	14,400.00	13,200.00	1,200.00
Treasurer	4,140.00	3,450.00	690.00
TOTAL Professional Fees	18,540.00	16,650.00	1,890.00
<b>Round Tables &amp; Committees</b>			
Intellectual Freedom	2,260.28	2,339.73	-79.45
TOTAL Round Tables & Committees	2,260.28	2,339.73	-79.45
<b>Tax</b>			
Tax Filing Expense	70.90	44.91	25.99
TOTAL Tax	70.90	44.91	25.99
<b>Travel</b>			
ALA Conference	8,186.49	4,606.00	3,580.49
General Travel	0.00	829.67	-829.67
MLA Conference	832.54	0.00	832.54
TOTAL Travel	9,019.03	5,435.67	3,583.36
<b>ULA Information Services</b>			
Website Development & Maint.	160.00	320.00	-160.00
TOTAL ULA Information Services	160.00	320.00	-160.00
<b>TOTAL EXPENSES</b>	<b>102,256.92</b>	<b>67,952.58</b>	<b>34,304.34</b>
<b>OVERALL TOTAL</b>	<b>-313.82</b>	<b>14,749.46</b>	<b>15,063.28</b>