

Income/Expense Statement
7/1/2013 through 4/30/2015 (Cash Basis)

5/10/2015

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Category	7/1/2013- 6/30/2014	7/1/2014- 4/30/2015	Amount Difference
INCOME			
Annual Conference Revenue			
Exhibition Fee	17,045.00	4,436.22	-12,608.78
Prior Year Revenue	5,378.88	3,000.00	-2,378.88
Registration Fee	69,339.75	19,783.29	-49,556.46
RegOnline Charges	-3,755.47	0.00	3,755.47
Silent Auction	910.00	0.00	-910.00
Sponsorship & Grants	6,500.00	4,000.00	-2,500.00
TOTAL Annual Conference Revenue	95,418.16	31,219.51	-64,198.65
Div Income	211.19	182.34	-28.85
Donations & Contributions	0.00	56.28	56.28
Intellectual Freedom Fund	1,000.00	0.00	-1,000.00
TOTAL Donations & Contributions	1,000.00	56.28	-943.72
Membership Income			
Individual Membership	17,452.33	18,795.48	1,343.15
Institutional Membership	0.00	500.00	500.00
TOTAL Membership Income	17,452.33	19,295.48	1,843.15
Other Inc	175.00	0.00	-175.00
Other Programs & Events Revenue			
Annual Fall Workshop	890.00	566.34	-323.66
YSRT Workshop	1,540.00	761.75	-778.25
TOTAL Other Programs & Events Revenue	2,430.00	1,328.09	-1,101.91
TOTAL INCOME	116,686.68	52,081.70	-64,604.98
EXPENSES			
Uncategorized	0.00	0.00	0.00
Administrative & Operational			
Office Supplies	804.28	117.43	686.85
Postage Exp	88.00	139.65	-51.65
Printing & Copying Exp	500.00	0.00	500.00
Registration & Legal Expense	23.00	0.00	23.00
TOTAL Administrative & Operational	1,415.28	257.08	1,158.20
Annual Conference Expense			
Conference Supplies	7,429.73	241.48	7,188.25
Design & Print	0.00	3,679.21	-3,679.21
TOTAL Conference Supplies	7,429.73	3,920.69	3,509.04
Event Management Fee	6,413.78	4,400.00	2,013.78
Space, Food & Lodging	55,642.85	3,126.75	52,516.10
Speaker Fee & Travel	6,760.50	0.00	6,760.50
ULA Conference Scholarship	0.00	890.00	-890.00
TOTAL Annual Conference Expense	76,246.86	12,337.44	63,909.42
Board & Trustees Expense			
D&O Insurance Exp	764.00	764.00	0.00
General Liability Insurance	424.00	418.00	6.00
TOTAL Board & Trustees Expense	1,188.00	1,182.00	6.00
Fees & Charges			
Bank-PayPal Fee	49.95	300.00	-250.05
TOTAL Fees & Charges	49.95	300.00	-250.05
Membership			
MemberClicks Database Management Fee	2,790.50	2,471.20	319.30

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TOTAL Membership	2,790.50	2,471.20	319.30
Memberships & Associations Dues	797.18	435.00	362.18
Misc	51.54	0.00	51.54
Other Programs & Events			
Annual Fall Workshop Exp	938.82	529.79	409.03
ILEAD USA Project	0.00	5,000.00	-5,000.00
Lead the Change-LJ	320.00	0.00	320.00
LPSSRT-HEART Workshop	84.50	0.00	84.50
NonProfit Day Capital	240.00	60.00	180.00
Speaker Fee	0.00	35.00	-35.00
YSRT Workshop Exp	1,748.11	1,157.24	590.87
TOTAL Other Programs & Events	3,331.43	6,782.03	-3,450.60
Professional Fees			
Executive Director	12,000.00	12,000.00	0.00
Other Professional Services	1,645.00	0.00	1,645.00
Treasurer	4,140.00	3,450.00	690.00
TOTAL Professional Fees	17,785.00	15,450.00	2,335.00
Round Tables & Committees	1,364.47	0.00	1,364.47
Intellectual Freedom	1,044.74	2,260.28	-1,215.54
TOTAL Round Tables & Committees	2,409.21	2,260.28	148.93
Tax			
Tax Filing Expense	52.10	70.90	-18.80
TOTAL Tax	52.10	70.90	-18.80
Travel			
ALA Conference	3,919.34	5,298.34	-1,379.00
General Travel	0.00	0.00	0.00
MLA Conference	1,137.64	832.54	305.10
TOTAL Travel	5,056.98	6,130.88	-1,073.90
ULA Information Services			
Website Development & Maint.	355.00	160.00	195.00
TOTAL ULA Information Services	355.00	160.00	195.00
TOTAL EXPENSES	111,529.03	47,836.81	63,692.22
OVERALL TOTAL	5,157.65	4,244.89	-912.76